AGENDA
BOARD OF MAYOR & ALDERMEN
December 2, 2019 Meeting
Sevierville Civic Center
6:00 P.M.
A. CALL TO ORDER
   1. Pledge of Allegiance
   2. Invocation

B. ROLL CALL

C. MINUTES – Minutes and Workshop - November 18, 2019

D. PUBLIC FORUM

E. REPORTS

F. COMMUNICATIONS FROM MAYOR & ALDERMEN

G. OLD BUSINESS
   1. Consider approval of Ordinance O-2019-021 – 2nd reading – An Ordinance to amend the zoning Ordinance of the City of Sevierville, Tennessee, to amend the use chart and establish additional use classifications for the HRO District – Dustin Smith

H. NEW BUSINESS
   1. Consider approval of purchase of an automated conflict monitor tester from Temple, Incorporated for traffic signals for the Public Works Department in the amount of $15,094 – Bryon Fortner
   2. Consider approval to purchase a tractor and mower from CMI Equipment Sales in the amount of $88,125 – Bryon Fortner
   3. Consider approval of purchase of navigator horizontal directional drill for the Water Department in the amount of $150,717 – Steve Flynn
   4. Consider approval/ratification of expenses in excess of $5,000 – Lynn McClurg

I. ADJOURNMENT
A regular meeting of the Board of Mayor and Aldermen of the City of Sevierville, Tennessee, was held at the Sevierville Civic Center, 130 Gary Wade Boulevard, Sevierville, Tennessee, on November 18, 2019, at 6:00 PM.

There were present and participating at the meeting:
Robbie Fox, Mayor
Wayne Helton, Alderman
Devin Koester, Vice Mayor
Travis L. McCroskey, Alderman
Jim McGill, Alderman
Mitch Rader, Alderman

Senior Staff present:
Tracy Baker, Assistant City Administrator
Steve Flynn, Water & Sewer Director
Bryon Fortner, Public Works Director
Matt Henderson, Fire Chief
Joseph Manning, Police Chief
Lynn McClurg, Chief Financial Officer & City Recorder
Ed Owens, City Attorney
Bob Parker, Parks & Recreation Director
Dustin Smith, Development Director
Russell Treadway, City Administrator

Mayor Fox chaired the meeting with Lynn K. McClurg as secretary of the meeting. A motion was made by Vice Mayor Koester and seconded by Alderman Helton to approve the minutes of the November 4, 2019 meeting and to dispense with the reading. Motion carried.

PUBLIC FORUM
Mayor Fox opened the public forum section of the meeting. Fox opened a public hearing on ordinance O2019-019 entitled “AN ORDINANCE TO CLOSE AND ABANDON A PORTION OF RIGHT-OF-WAY, RED CEDAR RIDGE ROAD.” Fox recognized Chuck McCarter, who expressed appreciation for the Board’s support of the ordinance. There being no further comments, the public hearing was closed.

Mayor Fox opened a public hearing on ordinance O2019-020 entitled “AN ORDINANCE TO REPEAL AND REPLACE TITLE 2, CHAPTER 2 OF THE SEVIERVILLE MUNICIPAL CODE, TO ABOLISH THE CITY TREES-TRAILS AND BEAUTIFICATION BOARD AND THE RECREATION ADVISORY COMMITTEE, AND TO ESTABLISH A PARKS AND RECREATION SERVICES ADVISORY BOARD.” There being no comments, the public hearing was closed. There being no further comments, the public forum was closed.

REPORTS
Mayor Fox noted the submission of monthly staff reports.

COMMUNICATIONS
The Board noted the following community events:
Chamber Coffee Talk November 19th City Administrator
Christmas Parade December 7th Sevierville
Mayor Fox expressed Board appreciation to Bob Parker, for 40 years of service to the City.

OLD BUSINESS
Mayor Fox presented and placed for passage an ordinance O2019-019 entitled “AN ORDINANCE TO CLOSE AND ABANDON A PORTION OF RIGHT-OF-WAY, RED CEDAR RIDGE ROAD.” A motion was made by Vice Mayor Koester and seconded by Alderman Rader to approve the ordinance as presented and to dispense with the reading. Those voting Yes: Helton, Koester, McCroskey, McGill, Rader. Those voting No: None. Fox declared the ordinance passed on third and final reading.

Mayor Fox presented and placed for passage an ordinance O2019-020 entitled “AN ORDINANCE TO REPEAL AND REPLACE TITLE 2, CHAPTER 2 OF THE SEVIERVILLE MUNICIPAL CODE, TO ABOLISH THE CITY TREES-TRAILS AND BEAUTIFICATION BOARD AND THE RECREATION ADVISORY COMMITTEE, AND TO ESTABLISH A PARKS AND RECREATION SERVICES ADVISORY BOARD.” A motion was made by Alderman Rader and seconded by Alderman Helton to approve the ordinance as presented and to dispense with the reading. Those voting Yes: Helton, Koester, McCroskey, McGill, Rader. Those voting No: None. Fox declared the ordinance passed on third and final reading.

NEW BUSINESS
Mayor Fox presented and placed for passage an ordinance O2019-021 entitled “AN ORDINANCE TO AMEND CHAPTER 3.0 USES AND PERFORMANCE STANDARDS OF THE ZONING ORDINANCE OF THE CITY OF SEVIERVILLE, TENNESSEE.” A motion was made by Alderman McGill and seconded by Vice Mayor Koester to approve the ordinance as presented and to dispense with the reading. Those voting Yes: Helton, Koester, McCroskey, McGill, Rader. Those voting No: None. Fox declared the ordinance passed on first reading.

Mayor Fox recognized Dustin Smith, who presented proposals for a two node hyperconverged cluster environment server and requested approval of the purchase of parts and materials from DataON Storage in the amount of $25,000.00. A motion was made by Alderman Helton and seconded by Alderman Rader to approve the purchase as requested. Motion carried.

Mayor Fox recognized Matt Henderson, who requested approval of a fireworks permit for Titanic Tennessee on November 28, 2019. A motion was made by Alderman Rader and seconded by Alderman McCroskey to approve the permit contingent upon the City of Sevierville being a named insured on the certificate of insurance. Motion carried.

Mayor Fox recognized Matt Henderson, who requested approval of an expenditure to Walters State Community College not to exceed $9,900.00 for Paramedic and EMT tuition. A motion was made by Alderman McGill and seconded by Alderman Rader to approve the expenditure as presented. Motion carried.

Mayor Fox recognized Bob Parker, who requested approval of the purchase of lights and poles for the West Prong Greenway extension project from Stokes Lighting & Electric in the amount of $8,578.86. A motion was made by Vice Mayor Koester and seconded by Alderman Helton to approve the purchase as presented. Motion carried.

Mayor Fox recognized Bryon Fortner, who requested permission to apply for a TDOT Traffic Signal Modernization Grant to replace signal heads, detection and use flashing yellow arrow technology along the Dolly Parton Parkway corridor. Fortner noted that the project estimate is $90,000.00 and that the project would be 100% State funded. A motion was made by Alderman McGill seconded by Alderman McCroskey to approve the grant application as requested. Motion carried.
Mayor Fox recognized Bryon Fortner, who presented bids for Civic Center metal roof replacement and recommended approval of the low qualified bid and award of contract to Morristown Roofing in the amount of $298,938.00. Fortner noted that approval will result in the project exceeding budget and that additional funding of up to $40,938.00 is necessary. A motion was made by Alderman McCroskey and seconded by Alderman Rader to approve the bid and contract as presented. Motion carried.

Mayor Fox recognized Steve Flynn, who requested approval of a phase II archaeological investigation of the wastewater treatment plant site expansion by Northwind Resource Consulting at a cost of $22,500.00. A motion was made by Alderman Helton and seconded by Alderman McGill to approve the study and expense as presented. Motion carried.

Mayor Fox recognized Lynn McClurg, who requested approval and/or ratification of the following expenditure(s) in excess of $5,000.00:

1. UT National Forensic Academy Tuition $7,500.00 Sole source
2. Southeastern Heating & Air PoolPak fan motors $8,430.00 Prof. services
A motion was made by Alderman Rader and seconded by Alderman McCroskey to approve the expenditure(s) as presented. Motion carried.

There being no further business to discuss, the meeting adjourned at 6:25 PM.

Approved: __________________________________________
Robbie Fox, Mayor

Attest: _______________________________________________
Lynn K. McClurg, City Recorder
A workshop meeting of the Board of Mayor and Aldermen of the City of Sevierville, Tennessee, was held at the Sevierville Main Fire Station, 1162 Dolly Parton Parkway, Sevierville, TN on November 18, 2019 at 3:00 PM.

There were present and participating:
Robbie Fox, Mayor
Wayne Helton, Alderman
Devin Koester, Vice Mayor
Travis McCroskey, Alderman
Jim McGill, Alderman
Mitch Rader, Alderman

Senior Staff Present:
Tracy Baker, Assistant City Administrator
Steve Flynn, Water & Sewer Director
Bryon Fortner, Public Works Director
Matt Henderson, Fire Chief
Joseph Manning, Police Chief
Lynn McClurg, Chief Financial Officer & City Recorder
Ed Owens, City Attorney
Bob Parker, Parks & Recreation Director
Dustin Smith, Development Director
Russell Treadway, City Administrator

Mayor Fox chaired the meeting with Lynn K. McClurg as secretary of the meeting. Fox declared a quorum and announced that the meeting would proceed.

Council discussed the following item(s):
• Streetscape project;
• Town Square;
• Sevierville Commons Association;
• Historic Preservation District designation.

There being no further business to discuss, the meeting adjourned at 5:15 PM.

Approved: __________________________________________
Robbie Fox, Mayor

Attest: __________________________________________
Lynn K. McClurg, City Recorder
DATE: December 2, 2019

AGENDA ITEM: Consider approval of Ordinance O-2019-021 – 2nd reading – An Ordinance to Amend the Zoning Ordinance of the City of Sevierville, Tennessee, to amend the use chart and establish additional use classifications for the HRO District.

RESPONSIBILITY: Dustin Smith, Development Director

PRESENTATION: This amendment establishes use criteria differentiating levels of intensity based on impact to the neighborhood and establishes those uses with additional criteria as permitted on review. The amendments have been reviewed by the advisory committee and unanimously approved by the Planning Commission at the November 7, 2019 meeting.

REQUESTED ACTION: Passage of the ordinance on 2nd reading.
ORDINANCE NO. O-2019-021

AN ORDINANCE TO AMEND CHAPTER 3.0 USES AND PERFORMANCE STANDARDS OF THE ZONING ORDINANCE OF THE CITY OF SEVIERVILLE, TENNESSEE

WHEREAS, the Tennessee Code Annotated (TCA), Section 13-7-201, grants municipalities the authority to adopt zoning requirements for the purposes of the public health, safety, morals, convenience, order, prosperity, and general welfare; and

WHEREAS, Sections 13-7-202 through 204 of the TCA provide for the buildings, structures, and land according to zoning district, and, provide for the amendment of zoning requirements according to certain procedures; and

WHEREAS, this ordinance is an amendment to the zoning ordinance intended to enhance the public safety and convenience,

NOW THEREFORE, BE IT ORDAINED, by the BOARD OF MAYOR AND ALDERMEN OF THE CITY OF SEVIERVILLE, TENNESSEE, that:

Section 1. Chapter 3.0 Uses and Performance Standards, Table 3.1 Uses Permitted by District, is hereby amended by changing Multifamily, Religious Assembly, Day Care Center, and Personal Service from allowed uses to Permitted on Review.

(Attachment A provided for reference.)

Section 2. Chapter 3.0 Uses and Performance Standards, Section 3.4.8 Retail and Personal Services Uses, Subsection 3.4.8.10 Personal Services, Subsubsection 3.4.8.10.b. is hereby amended by inserting parking requirements for the HRO District, Attachment B.

Section 3. Chapter 3.0 Uses and Performance Standards, Section 3.4.8 Retail and Personal Services Uses, Subsection 3.4.8.10 Personal Services, Subsubsection 3.4.8.10.d. is hereby deleted in its entirety and substituted therefor is Subsubsection 3.4.8.10.d in the following attached document, Attachment B.

Section 3. This ordinance shall become effective five (5) days from and after its final passage, the public welfare requiring it.

Approved: ____________________________

Robert W. Fox, Mayor

ATTEST:

Lynn K. McClurg, City Recorder

Passed on 1st reading: 11/18/2019
Passed on 2nd reading: ______, 2019
Passed on 3rd reading: ______, 2019
## TABLE 3.1 USES PERMITTED BY DISTRICT

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<th>MDR R-2</th>
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### Table 3.1 Uses Permitted by District

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<th>AC C-4</th>
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<td>TABLE 3.1 USES PERMITTED BY DISTRICT</td>
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| Retail Wineries | | | | | | | | | | | | | | | |
| Sexually Oriented Business & Commercial Activities | | | | | | | | | | | | | | | |
| Shopping Centers | | | | | | | | | | | | | | | |
| Small Distilleries | | | | | | | | | | | | | | | |
| Studios for Work and/or Teaching | | | | | | | | | | | | | | | |
| Tattoo Businesses | | | | | | | | | | | | | | | |
| Urgent Care | | | | | | | | | | | | | | | |
| Support Service | | | | | | | | | | | | | | | |
| Automobile Repair Garage and Similar Operations | | | | | | | | | | | | | | | |
| Communication Antennas & Towers | | | | | | | | | | | | | | | |
| Construction Services/Office | | | | | | | | | | | | | | | |
| Public or Quasi-Public Utilities | | | | | | | | | | | | | | | |
| Terminals | | | | | | | | | | | | | | | |
| Warehouses/Storage Facilities | | | | | | | | | | | | | | | |
| Wholesale Business | | | | | | | | | | | | | | | |
| Wireless Telecommunication Facilities (TC) | | | | | | | | | | | | | | | |
| Accessory | | | | | | | | | | | | | | | |
| Caretaker Quarters | | | | | | | | | | | | | | | |
| Customary Accessory Building | | | | | | | | | | | | | | | |
| Customary Home Occupation | | | | | | | | | | | | | | | |
| Home Occupation (TC) | | | | | | | | | | | | | | | |
| Storage Yards & Buildings | | | | | | | | | | | | | | | |
| Temporary and Miscellaneous | | | | | | | | | | | | | | | |
| Construction Trailer or Sales Office | | | | | | | | | | | | | | | |
| Person selling fresh produce grown in Sevier County; or fresh Christmas trees, in season, and subject to spoilage | | | | | | | | | | | | | | | |
| Planned Unit Development | | | | | | | | | | | | | | | |
| Special and Seasonal Events | | | | | | | | | | | | | | | |
| Tents for Assembly Occupancy | | | | | | | | | | | | | | | |
3.4.8 Retail and Personal Services Uses

3.4.8.10 Personal Services

a. **Definition:** Provision of regularly needed services of a personal nature, including, but not limited to barber shops and beauty salons, day spas, fitness studios, seamstresses, tailors, shoe repair shops, and travel agencies, mainly intended for the consumer.

b. **Parking:**
   - i. One for each 250 square feet of floor space
   - ii. **HRO District:** One for each 250 square feet of floor space and one space for each employee, except that no nonresidential use shall have less than four (4) spaces. Existing garages and carports may be counted toward meeting the minimum parking standard. However, the loss of parking spaces through the future conversion of any such structure to a use other than parking, shall require the provision of spaces to replace those lost. Where a lot on which a structure 1,500 square feet or greater in size is converted or constructed on a lot adjoining a street on which on-street parking is prohibited, one (1) additional off-street parking space above the minimum number normally required shall be provided. At least one (1) space shall be provided for use by handicapped persons. Such space shall be conveniently located to an entrance accessible to handicapped persons.

c. **Loading:** None

d. **Additional Standards:** In the HRO District, personal service uses consisting of greater than 1,000 square feet of gross commercial floor area must be located on an arterial or collector street. Personal services consisting of 1,000 square feet or less of gross commercial floor area shall conduct business at a scale and in a manner compatible with the characteristic of the HRO District, and which generally see clients by appointment only during the hours of 8:00 a.m. and 5:00 p.m., Monday through Friday.
DATE: December 2, 2019

AGENDA ITEM: Consider purchase of Automated Conflict Monitor Tester for Traffic Signals for the Public Works Department

RESPONSIBILITY: Bryon Fortner, P.E., Public Works Director

PRESENTATION: This conflict monitor testing device for Advanced Traffic Controller (ATC) Signal Cabinets is the only one of its kind for the signal cabinets we are now installing. It is made by one company, Athens Technical Specialists, Inc. (ATSI) and they sell their products through distributorship arrangements. Temple, Inc. is the distributor for the State of Tennessee. Please see the attached documentation for this purchase along with a quote. This is a budgeted purchase.

REQUESTED ACTION: Approval of Purchase of ATSI ATC Cabinet Tester from Temple, Inc. in the amount of $15,094.00.
Temple, Inc.
P.O. Box 2066
Decatur, Alabama 35602-2066
Phone 1-800-633-3221
Fax (256) 353-4578

Sevierville, TN
Attn: Frank Rogers

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Description</th>
<th>Price</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>ACMT 5000 ATC Cabinet CMU Tester</td>
<td>$9,334.00</td>
<td>$9,334.00</td>
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<tr>
<td>1</td>
<td>ASPT 5300 High Density Switch Pack Tester</td>
<td>$5,600.00</td>
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<tr>
<td>1</td>
<td>Freight</td>
<td>$160.00</td>
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</table>

**TOTAL** $15,094.00

Note:
A 4% fee will be added to all credit card orders.
Tax will be added if applicable.
Freight not included unless noted on quote.

Quote Valid For ____90____ Days.

SALESMAN
City of Sevierville  
120 Gary Wade Blvd  
Sevierville TN 37864-5500  
Attn: Frank Rogers

Dear Mr. Rogers,

It has come to my attention that the following statement is needed by you and your agency in your procurement efforts regarding the ATSI test equipment product line.

As of the date of this letter, to the best of our knowledge ATSI is the only manufacturer of an Automated Conflict Monitor Tester for NEMA TS1, NEMA TS2, Caltrans and ATC Cabinet standard conflict monitors. Our current models are the PCMT 8000 and the ACMT 5000.

As of the date of this letter, to the best of our knowledge ATSI is the only manufacturer of an Automated Switch Pack Tester for ATC Cabinet standard High-Voltage Switch Pack units. Our current model is the ASPT 5300.

As of the date of this letter, Temple, Inc. is the sole distributor for the state of Tennessee.

ATSI is the sole agency authorized to perform calibration and repair services to equipment manufactured by ATSI. These can be purchased through the distributor or directly from ATSI.

If you need any additional documentation regarding this matter, please feel free to contact us at anytime.

Sincerely,

[Signature]

Ben Hartley  
Sales
DATE: December 2, 2019

AGENDA ITEM: Consider purchase of Tractor and Mower for the Public Works Department

RESPONSIBILITY: Bryon Fortner, P.E., Public Works Director

PRESENTATION: The City received bids on November 12, 2019 from four vendors providing five different bids. We used the state contract specifications to write this bid and the vendor (CMI Equipment Sales, Inc.) holding the state contract supplied the lowest qualified response. The other responses did not meet the mower specifications. CMI also supplied an additional bid for a tractor (John Deere 5090M with the same Alamo Brahma Mower) that exceeds specifications. After reviewing the bid, staff recommends the purchase of this tractor instead. The additional $2,000 will provide the City with a better product (16 speed transmission vs. 12 speed, heavier weight, frame bracing, etc.). This is a budgeted replacement for the 2009 model that is used daily to mow our Rights-of-Way. We will move the currently used model into a lighter service role.

REQUESTED ACTION: Approval of Purchase of Tractor and Mower from CMI Equipment Sales in the amount of $88,125.00.
<table>
<thead>
<tr>
<th>Tractor Brand and Model</th>
<th>Chattanooga Tractor &amp; Equipment</th>
<th>Diamond Mowers</th>
<th>CMI Equipment</th>
<th>CMI Equipment</th>
<th>Maury Co. Equipment</th>
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<tr>
<td></td>
<td>New Holland</td>
<td>John Deere</td>
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<tr>
<td>Mower Brand and Model</td>
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<td>Diamond Mower</td>
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<tr>
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Price Together: 86,185  88,185

Lowest Qualified Bid
Recommended

* Mowers do not meet specifications
DATE: December 2, 2019

AGENDA ITEM: Purchase D10x15 S3 Navigator Horizontal Directional Drill for $150,717.00.

RESPONSIBILITY: Steve Flynn, Director of Water & Sewer Department

PRESENTATION: Attached are the membership documents with Sourcwell for the City and Vermer to purchase a directional drill. This drill is to replace an over 25-year-old directional drill that has become unrepairable.

REQUESTED ACTION: Approval to purchase directional drill.
### Basic Unit

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Unit Price</th>
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<tbody>
<tr>
<td>D10x15 S3 Navigator w/ Remote Lockout (includes 25 gallon water tank) 001, Deutz Tier IV Final Engine 040, 15 GPM Pump w/ Flow Meter 321, Bundle of 50 - 1.65' x 6' Drill Rod 250, Auto Greaser - 1 Gallon Bucket 170, Standard Stake Weldment 1 3/8' x 24' (pt) 296383950 x qty 2 required</td>
<td>$95,520.00</td>
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### Required Items: (check one)

- **X** MX125 Gas Power Pack Mud System (MX125001)  
  - Add to Basic Unit $4,668.00
- MX125 Diesel Power Pack Mud System (MX125002)
- 250 Gallon Tank (MX125010)
- 300 Gallon Tank (MX125011)
- **X** 500 Gallon Tank - Narrow (approx. 101" long x 28" wide x 69" high) (MX125012)  
  - Add to Basic Unit $2,812.00
- **X** 500 Gallon Tank - Wide (approx. 73" long x 36" wide x 75" high) (MX125013)  
  - Add to Basic Unit $2,812.00
- Supply Hose - 2" x 50' (MX125021)

### Required Items: (check one locator and one sonde choice)

- Falcon F1 System w/ Frequency monitoring and FT1 Singleband 15" BTW 0.1% Pitch Reg. Drill to Function
- Falcon F2 System w/ Frequency monitoring and FT2 Wideband 15" BTW 0.1% Pitch 1 Drill to Function
- Falcon F5 System w/ Frequency monitoring and FT2 Wideband 15" HTW 0.1% Pitch 1, Drill to Function, F5 Log while Drilling Kit (Blue Tooth Dongle, Software Disc & Manual) and Color Display) w/ FT5p Wideband 15" BTP 0.1% Pitch w/ fluid pressure - for use with the F5 only
- **X** FCD Falcon Compact Display - Does not have drill to capability
- AP8 Remote w/ Stand w/ Drill to Function (not to be used if Aurora is included on machine. For use w/ F2 & F5  
  - Add to Basic Unit $5,995.00

### Optional Features: (options replace basic unit features, for additional cost as listed)

- Aurora Display (locating display) (601) - Not to be used with DCI Remote Display  
  - Add to Basic Unit $2,800.00
- Remote Tracking Control (430)
- Fleet Telematics (Hardware) (AM001)
- Miscellaneous Features: sales code ___

### Tool Options / Stakedown Stakes

- Sideload 2.5" OD Housing - X 1ST #200 (B) - 15" Sonde (296448877)
- Portable Backhoe Device - 11,500 lb-ft (PHD15500)
- **X** Premium 2.75" OD Housing - W-OSE 300 x 2-4 ACME (includes 1.66 starter rod, collar & adapter) (296455068)  
  - Add to Basic Unit $1,657.00
- Aggressive Stake Weldment - 2 1/4' x 24' (296481552 x qty 2 required), in lieu of standard stake weldment

### Extended Warranties and Maintenance Packages on Directional Drill: (choose one)

- **X** 2 Year Parts & Labor Warranty (PL2)
- 2 Year Confidence Plus (CP2) - Includes 2 Year Parts & Labor Warranty and initial 4 services
- 3 Year Parts and Labor Warranty (PL3)
- **X** 3 Year Confidence Plus (CP3) - Includes 3 Year Parts & Labor Warranty and initial 4 services
- Planned Maintenance Package 4-Intervals (PM)

- Resmer Quoted: 6" Fluted Rotary Reamer with 24K swivel built in.

### Recommended Package Total:

- **$134,408.00**
- **$134,408.00**
- **$134,408.00**
- **$134,408.00**

### Dealer Freight, Prep, and Training:

- **$2,800.00**

### Trailer Package:

- **$11,900.00**

### Reamers:

- **$1,609.00**

### Total:

- **$150,717.00**

### Sales Tax:

- **$150,717.00**

### Grand Total:

- **$150,717.00**

Pricing effective 09/29/19

NOTE: All pricing in USD.  
NOTE: Include applicable sales tax.  
Quotes valid for 30 days

Any applicable sales tax is not included. Prices subject to change without notice. These prices are exclusive of any and all duties, import fees, taxes, or other similar charges. These prices may not be available in any transaction involving a trade or rental transaction. This sheet may not include all possible specifications available for this model. For complete product specifications, contact your local authorized Vermeer dealer. Unless otherwise noted, dealer freight & prep to be determined.
Any exceptions to the terms, conditions, specifications, or proposal forms contained in this RFP must be noted in writing and included with the Proposer's response. The Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA or included in the final contract. NJPA will make reasonable efforts to accommodate the listed exceptions and may clarify the exceptions in the appropriate section below.

<table>
<thead>
<tr>
<th>Section/Page</th>
<th>Term, Condition, or Specification</th>
<th>Exception</th>
<th>NJPA Accepts</th>
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<tbody>
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</tbody>
</table>

Proposer's Signature: ___________________________ Date: ____________

NJPA's clarification on exceptions listed above:

Review and Approved

NJPA Legal Department

2/28/18
FORM D

Formal Offering of Proposal
(To be completed only by the Proposer)

PUBLIC UTILITY EQUIPMENT WITH RELATED ACCESSORIES AND SUPPLIES

In compliance with the Request for Proposal (RFP) for PUBLIC UTILITY EQUIPMENT WITH RELATED ACCESSORIES AND SUPPLIES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer’s response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name: Vermeer Corporation
Date: January 18, 2018

Company Address: 1210 Vermeer Road East

City: Pella
State: IA
Zip: 50219

CAGE Code/Duns & Bradstreet Number: 11457 / 00-527-4071

Contact Person: Chad Tousey
Title: Corporate Accounts Coordinator

Authorized Signature: Chad Tousey
(Name printed or typed)
FORM E
CONTRACT ACCEPTANCE AND AWARD

(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 012418-VRM

Proposer's full legal name: Vermeer Corporation

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be March 14, 2018 and will expire on March 14, 2022 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:

NJPA DIRECTOR OF COOPERATIVE CONTRACTS AND PROCUREMENT/CEO SIGNATURE

NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

Chad Caouette
(NAME PRINTED OR TYPED)

Awarded on March 12, 2018

NJPA Contract # 012418-VRM

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name: Vermeer Corporation

Authorized Signature's Title: Corporate Account Manager

Chad Tousey
(NAME PRINTED OR TYPED)

Chad Tousey
(NAME PRINTED OR TYPED)

Executed on March 19, 2018

NJPA Contract # 012418-VRM
Form F

PROPOSER ASSURANCE OF COMPLIANCE

Proposal Affidavit Signature Page

PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to NJPA members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.

2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of NJPA, or any person, firm, or corporation under contract with NJPA, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.

3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer’s RFP response.

4. The Proposer will, if awarded a Contract, provide to NJPA Members the products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.

5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to NJPA Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to NJPA Members under an awarded Contract.

6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

7. The Proposer understands that NJPA will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.

8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify NJPA for reasonable measures that NJPA takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]
By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

Company Name: ____________________________

Address: _________________________________

City/State/Zip: ____________________________

Telephone Number: ________________________

E-mail Address: ____________________________

Authorized Signature: _____________________

Authorized Name (printed): __________________

Title: _________________________________

Date: _________________________________

Notarized

Subscribed and sworn to before me this _______ day of ____________, 20___

Notary Public in and for the County of ____________ State of ____________

My commission expires: ____________

Signature: ________________________________

TAYLOR NUNNIKHOVEN
Commission Number 807915
My Commission Expires December 12, 2020
Form P

PROPOSER QUESTIONNAIRE
Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

Proposer Name: Vermeer Corporation

Questionnaire completed by: Chad Tousey

Payment Terms and Financing Options

1) What are your payment terms (e.g., net 10, net 30)?

   Payment Terms are Net 30.

2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?

   A variety of leasing programs are available. This includes standard leases as well as leases with different purchase options at the end of the term. Purchase Options using predetermined or fair market values can be used to tailor monthly payments to a member's budget. Rates and terms can vary and be tailored to the members needs and based on their application.

3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to NJPA. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the NJPA Members’ purchase orders.

   - Vermeer Corporation will utilize a Business-to-Government order process and funds flow.
   - Vermeer will establish a national marketing program for the public utility equipment contract like what is already in place with NJPA today.
   - The Process Flow for NJPA orders will be structured to minimize the impact for both the sales team and our customers as indicated below:

     1. Customer contacts the local dealer for NJPA contract purchase
     2. Determine if local agency is NJPA member
        a. If member – proceed
        b. If not a current member – assist agency with online membership application
     3. Dealer determines product specifications and supplies quote
        a. Pricing – percentage discount from catalog pricing
     4. Develop quote with :
        a. Machine pricing
        b. Freight – based on zoned freight matrix
     5. Quote presented to local agency
        a. Accepted – proceed to order process
        b. Denied – Dealer does not proceed, seeks possible assistance; Vermeer Corporate & NJPA
     6. Dealer places machine order
7. Dealer receives machine and preps for delivery to local agency
8. Dealer delivers machine to customer
   a. Perform operator review as needed
   b. File equipment registration
9. Dealer submits copy of their dealer-to-NIPA member invoice to Vermeer Corporation
10. Vermeer Corporation adds the purchase to the NIPA quarterly sales report.
    a. Vermeer Corporation makes payment to NIPA quarterly and sends the corresponding report.

4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to NJPA Members for using this process?

*If the P-card is associated with one of the major charge card issuers, then the P-card can be used for parts and service at multiple dealerships.*

**Warranty**

5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.

*Full description of our one year warranty is provided in manufacturer Warranty Statements.*

*See attachment Form P-5.1.*

**Extended warranties are available.**

- Do your warranties cover all products, parts, and labor?

  *All materials and labor are covered as described in manufacturer Warranty Statements.*
  *See attachment Form P-5.1.*

- Do your warranties impose usage restrictions or other limitations that adversely affect coverage?

  *Standard Warranty is subject to one full year or 1,000 hours, whichever comes first as described in Manufacturer Warranty Statements. Extended warranties for parts and/or labor are available for a variety of terms and hours.*

- Do your warranties cover the expense of technicians’ travel time and mileage to perform warranty repairs?

  *The Standard warranty repair or replacement must be made at the dealer location as described in manufacturer Warranty Statements. Extended warranties and preventative maintenance programs are available that would include some travel time.*

- Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs? How will NJPA Members in these regions be provided service for warranty repair?

  *We have the facilities and technicians available to perform warranty throughout the entire United States and Canada.*

- Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?

  *Warranties will be passed on to the original equipment manufacturer.*
- What are your proposed exchange and return programs and policies?

*Vermeer routinely accepts trade-ins for new equipment. The value for a specific piece can be discussed with a member and their local Vermeer representative. With the warranty we provide combined with a member’s ability to try and/or see a piece of equipment operate in their local area, the need for simply returning or exchanging a product is not generally applicable to the type of equipment we deliver.*

6) Describe any service contract options for the items included in your proposal.

*Service contracts are available for purchase. It is marketed as Confidence Plus* with standard, base, and premium coverage options.

*See attachment Form P-6.1.*

**Pricing, Delivery, Audits, and Administrative Fee**

7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the NJPA discounted price) on all of the items that you want NJPA to consider as part of your RFP response. Provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)

*Vermeer is offering percentage discounts from our stated list prices. For the equipment in the Public Utility Equipment RFP, the discounts are up to 14%. NJPA’s discount is noted within the folder name of each product category that contains the pricing templates. There is a pricing template for each model that incorporates the appropriate and stated discount for each unit and options for each model. The pricing templates utilize model numbers and sales codes rather than SKU numbers.*

*Each pricing template includes a line item for freight. A Freight Matrix is included with our pricing files. The Freight Matrix is broken out by Zone and Machine for each Vermeer product. In order to determine total price, the Vermeer dealer will utilize the discounted list price on the pricing template and the freight matrix. By supplying both product price and freight as part of the “bid price”, the member will be able to have full assurance of contracted pricing eliminating all the potential “gray area” for the Purchasing Officer.*

*This is the same system that has been used, and refined, for the past eight years. To date, based on feedback from our contract administrator, the use of these templates works well for NJPA and their members. We will continue to work with NJPA to refine this method if needed.*

*See attachment Form P-8.1 for pricing templates and freight matrix.*

9) Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.

*The breakdown of specific discounts per product group are detailed within the folder name of each product category that contains the pricing templates. Please see the folders in attachment Form P-8.1 for a complete detailed list of discounts. For most of Vermeer equipment utilized by NJPA and its members, the discount is up to 14%. It is important to note that Vermeer utilizes one pricing system which is not inflated. Vermeer does not have a separate list price which includes higher prices for government entities or for discounting purposes. We have used the same process for establishing list prices for many decades.*
10) The pricing offered in this proposal is
   a. the same as the Proposer typically offers to an individual municipality, university, or school district.
   b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
   c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
   d. other than what the Proposer typically offers (please describe).

11) Describe any quantity or volume discounts or rebate programs that you offer.

   Quantity discounts may apply when a large quantity of units are being ordered at one time. Please contact the appropriate Vermeer Dealer or the Vermeer Corporate Accounts Department to discuss.

12) Propose a method of facilitating “sourced” products or related services, which may be referred to as “open market” items or “nonstandard options”. For example, you may supply such items “at cost” or “at cost plus a percentage,” or you may supply a quote for each such request.

   Cost Plus up to 18% trailers
   Cost Plus up to 35% all other items

13) Identify any total cost of acquisition costs that are NOT included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.

   Equipment Parts-Vermeer Corporation at 1210 Vermeer Road East in Pella, Iowa is the sole source manufacturer of Vermeer Genuine Parts. The Vermeer dealership network is the sole source distributor for genuine Vermeer parts that are recommended for use on all equipment. The pricing should not exceed the suggested list price.

   RDO Vermeer Pacific in California, which is part of the Vermeer dealership network includes the following additional charges:

   CARB registration fee for any unit with a 50 hp engine and over. CARB is California Air Resources Board. This is government mandated. The dealership begins the registration process as soon as they can because the machine has to sit until the registration process is complete or there is risk of being issued a citation.

   Tire tax of $1.75 per tire. This is required for anything with tires.

   Registration fee for units that have to be licensed and plated. This is done as a courtesy to the customer. If a customer prefers to take responsibility for this on their own, then the dealer does not charge a registration fee.

14) If delivery or shipping is an additional cost to the NJPA Member, describe in detail the complete shipping and delivery program.

   We have provided a freight matrix which includes any applicable freight costs. For those products that are more specialized in nature, we included a maximum freight rate as a way to provide the NJPA member with a check point and a not to exceed amount. The total price for each piece of equipment is determined by using the discounted model price in conjunction with the zone based freight matrix. Delivery is included in this total price for each unit.
15) Specifically describe those shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.

_We have Vermeer dealerships covering Alaska, Hawaii, Canada, as well as throughout the globe. The Vermeer dealer works with Vermeer Corporation’s logistics team to ship the product from the manufacturing plant to their location. The dealer then preps and delivers the equipment to the customer._

16) Describe any unique distribution and/or delivery methods or options offered in your proposal.

_Due to the nature of our product and business model, Vermeer is set up to distribute and deliver through the Vermeer dealership network. The service, longevity, and expertise of this dealership network along with the relationship with Vermeer Corporation is what makes it a unique distribution channel. Having a zoned freight matrix is something Vermeer does specific for NJPA._

17) Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with NJPA. This process includes ensuring that NJPA Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to NJPA.

_Each dealer receives funding from Vermeer Corporation for products sold and delivered to NJPA members. To receive this funding the dealer must submit paperwork to the Vermeer Corporate Accounts Department (specifically to Shelly Larson and Jodi Schnell), stating the NJPA program was utilized and who the purchasing member is. This paperwork along with submitted equipment registration is used as an accounting tool and in our audit process. Vermeer Corporation supplies marketing materials and schedules training sessions, allowing Vermeer to educate the Vermeer Dealers in the proper use and promotion of the NJPA program._

18) Identify a proposed administrative fee that you will pay to NJPA for facilitating, managing, and promoting the NJPA Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor’s sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member’s cost of goods. (See RFP Section 6.29 and following for details.)

Vermeer Corporation is proposing a 1.4% administrative fee to be paid to NJPA when reporting quarterly sales.

**Industry-Specific Questions**

19) Describe how the equipment you propose in response to this RFP simplifies the operation for end-users.

_Drills- Series 3 (Speed, Sound, Simplicity)_

1. focus on increasing speed of machine (carriage speed, rotation speed, tracking speed)
2. focus on engine shielding and cooling package to reduce sound at operator’s ear
3. focus on making the machines as easy to run as possible

_Common Machine Controls-_ if an operator is used to running any of our drills they can comfortably run a larger or smaller drill with limited training

_Aurora Touchscreen Display-_ both locating and drilling display in clear view of the operator

_Marine grade controls-_ eliminates rocker switches. All non-drilling functions are located on one key pad

_Dial control-_ operator can easily change drill settings using dial located on control station

_Variety of Rod Options-_ right tool for the job

_Excavator style cabs for greater comfort and legroom_
Narrow Width drills to access small and limited job site openings

Ride-on Tractors

Integrated system display allows monitoring of machine functions

Common controls across the trencher lineup providing better training, efficiency and productivity

Large fuel tanks for increased productivity on the job

Interchangeable axle hubs allowing a change from tracks to rubber tires

20) Provide examples from your product offering that are not available from most competitors in this industry.

**Drills**

Bolt-on rack and pinion for easy change-out

CanBus system for onboard diagnosis

Dual screen display options

Pre and post planning tools providing detail reports making the job more efficient

Marine grade controls for all weather conditions

One piece forged drill rod for added strength and durability

**Ride-On Tractors**

“Auto Creep” is a Vermeer exclusive feature monitoring engine speed and maintaining the correct load for production.

Quad tracks are available on all ride-on tractors from the RTX450 to the RTX1250.

21) Explain how your equipment in this category reduces down-time on the job site.

**Drills**

Can Bus system- to display fault codes and onboard diagnosis to identify what parts are needed to fix the issue

Commonality of parts- focus on using common components which makes it so our service techs are used to working on components even on new machines, which decreases diagnostic time

Vise Logic- helps to decrease stresses on the drill rods due to improper operation

Bolt-on rack and pinion- easily change out rack and pinion rather than having to break welds

**Ride-On Tractors**

Heavy Duty axle options for increased durability

Quad track options allow for more floatation and higher tractive effort

Detailed descriptions of fault codes on the DP10 digital display enabling the technician to have the appropriate parts for the initial service call.

22) Explain how your company has integrated technology into your equipment to provide efficiencies and analytics to save time and costs on the job.

**Drills**

CanBus system for onboard diagnosis

Dual screen display options
Ride-On Tractors
Auto Creep uses the computer to maintain the ideal engine load, consistently for maximum production
Trench Sense monitors engine speed and overrides the controls automatically to help reduce engine stalls and
hydraulic pressure spikes.

Automatic applied and released parking brakes allow for safe operations and reduce operator error of driving
through the brakes.

Productivity Tools

Vermeer offers integrated on rig telematics (Vermeer Fleet) options across the Series 3 drill line-up. Vermeer
Fleet provides fleet managers equipment GPS location to efficiently locate and route equipment and crews to
the jobsite. Vermeer Fleet identifies planned maintenance schedules and captures completed services, while
displaying idle times and fuel consumed. Vermeer Fleet also helps managers identify operating expense
reduction opportunities and prompts them to take action on a machine with maintenance alert notifications
and fault diagnostic codes.

Advanced telematics (Vermeer Fleet +Edge) available on the D23x30S3, D24x40S3 and D40x55S3 help increase
job productivity by managing and analyzing operational data. With this tool you can capture near real-time
machine data, such as mud flow, thrust and pullback force and rotational torque on a rod-by-rod basis.
Operations and fleet managers can review machine information at any point in time during or after a drilling
operation to help improve the performance of the equipment and crews.

Vermeer Projects, a mobile bore planning and as-built collection tool, allows users to capture utility locations
and depths in a GIS environment and plan a bore path designed to avoid buried utilities and obstacles. This
bore plan can be exported from Vermeer Projects and uploaded to Vermeer BoreAssist on the DCI Aurora
display. Vermeer BoreAssist allows users to view the bore plan profile and rod-by-rod plan on the rig as well
as actual depth and pitch recordings as they are recorded on the locator. Users can view bore path progress
and use the information provided in BoreAssist to make bore path corrections during the bore.

23) How does your manufacturing process eliminate waste and non-value added options to keep price
increases to a minimum?

In order to eliminate waste from our manufacturing processes, we first need to teach our team members what
waste looks like (the 8 common wastes in any process) and what value added and non-value added activities
are. Once they are equipped with this knowledge we empower them to eliminate waste through the kaizen
methodology and tools. This can take place during their day to day work or during a formal kaizen event. The
methodology includes understanding our current state and problem identification through the eyes of the
team member or the customer of a process. As we eliminate waste from our processes, we become safer,
more productive and produce better quality. All of these things contribute to the cost of our product.

The same methodology applies to product development. We strive to understand customer needs or the
problems they are experiencing and then develop a solution to meet that need. If we developed options or
products that don't help our customers solve a problem we are consuming resources without a purpose, which
would be introducing waste in to our business.

Similar to our internal process improvement, we want our customers to be safe, productive and do quality
work so we look at how our products function and serve their intended purpose.

24) Explain how your distributors are set up to provide service and support for equipment in this
industry.
Vermeer aims to provide each customer with a differentiated, highly personalized experience consistently through the robust dealer network with locations to cover the United States and Canada.

See attachments: Form A 18.1 & 18.2

From selecting the right equipment, to training operators, to providing the parts and service needed, Vermeer dealerships give our customers the localized support and confidence to get the job done while maximizing productivity, whether it’s on the jobsite or in the field.

Support is far from over following the initial sale. Equipping customers with the right parts at the right time to keep yellow iron working productively is a top priority. Vermeer delivers additional business confidence through enhanced support and parts availability. Customers can feel confident knowing there is a partner nearby, whose goal is to be their equipment dealer of choice.

25) Identify how your products, services and supplies address the scope of this RFP.

The need for clean water, faster communication and reliable access to electricity requires a range of equipment that can work in the most rural, remote areas and the most congested, populous cities, in a range of ground conditions – from hard rock to clay to cobble.

Anticipating the variety of conditions in which installation of these vital utilities are performed, Vermeer offers a comprehensive and high-quality product offering, including horizontal directional drills, guided boring systems, trenchers, vibratory plows, rockwheels, piercing tools and vacuum excavators, as well as a range of tooling, accessories, and support equipment ready to see you through the most challenging jobs.

Signature: [Signature]

Date: 1-23-18
DATE: December 2, 2019

AGENDA ITEM: Consider approval and/or ratification of the following expenses in excess of $5,000.00.

RESPONSIBILITY: Lynn McClurg, Chief Financial Officer

PRESENTATION:

1. Sims Tractor & Implement Co – Cub Cadet 4x2 - $5,609.00 low price
2. SE Diving Services, LLC – Inspect Intake Screen - $2,550.00 additional inspection added to previously approved expense

REQUESTED ACTION: Approval and/or ratification of the above-mentioned expenses.
## Bid Tabulation

**City of Sevierville**  
120 Gary Wade Blvd, P.O. Box 5500  
Sevierville, TN 37864  
(865) 453-5504

**Date:** 11/20/2019  
**By:** Mike Williams

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<td>McGinley Lawn &amp; Garden</td>
<td>4x4 Country &amp; Cub Cadet Inc.</td>
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**Shipping**

| Total Bid | $5,609.00 | $5,609.15 | $6,799.99 |
SE Diving Services, LLC
126 N. Washington Ave.
Greenville, SC 29611
864-220-3481 F: 864-220-3488
Email: sedivingllc@gmail.com

Mike Williams
City of Sevier Water Dept.
2295 McCroskey Island Road
Sevierville, TN 37862
M: 865-894-2901
Email: mwilliams@seviervilletn.org

Nov. 19, 2019

PROPOSAL: Inspect Intake Screen

SCOPE OF WORK

Inspect screen
Brush off screen
Video record
6 feet water depth
Customer to provide boat as needed
Customer to advise best time according to water release from reservoir

PRICE $2,550.00

Conditions:

- If any information provided to us is incorrect or if any problems exist that inhibit our ability to complete the job on a timely schedule, then we will notify you of the problem and reserve the right to add on to the quote based on our estimate of the additional time it will take to complete the work. Time delays are based on $272 per hour. If this situation arises, you will be notified of the problem prior to our completing the work. This paragraph only applies to any problems that are your responsibility and does not apply to any potential problems that we may encounter with our equipment or with our ability to complete the job.

INSURANCE: SE Diving provides $1 million in general liability insurance for our mutual protection. Higher limits may be furnished at additional costs.

TERMS: Net 10 days upon completion of project. Accounts not paid within twenty (20) days of billing will accrue interest at the maximum legal rate. In the event collection procedures are instituted to secure payment of any debt created hereunder, applicant hereby agrees to pay all costs of collections, including reasonable attorney’s fees.

SE Diving Services, LLC.
BY: Steve Burdsal, Managing Member

ALL QUOTATIONS VALID FOR 30 DAYS